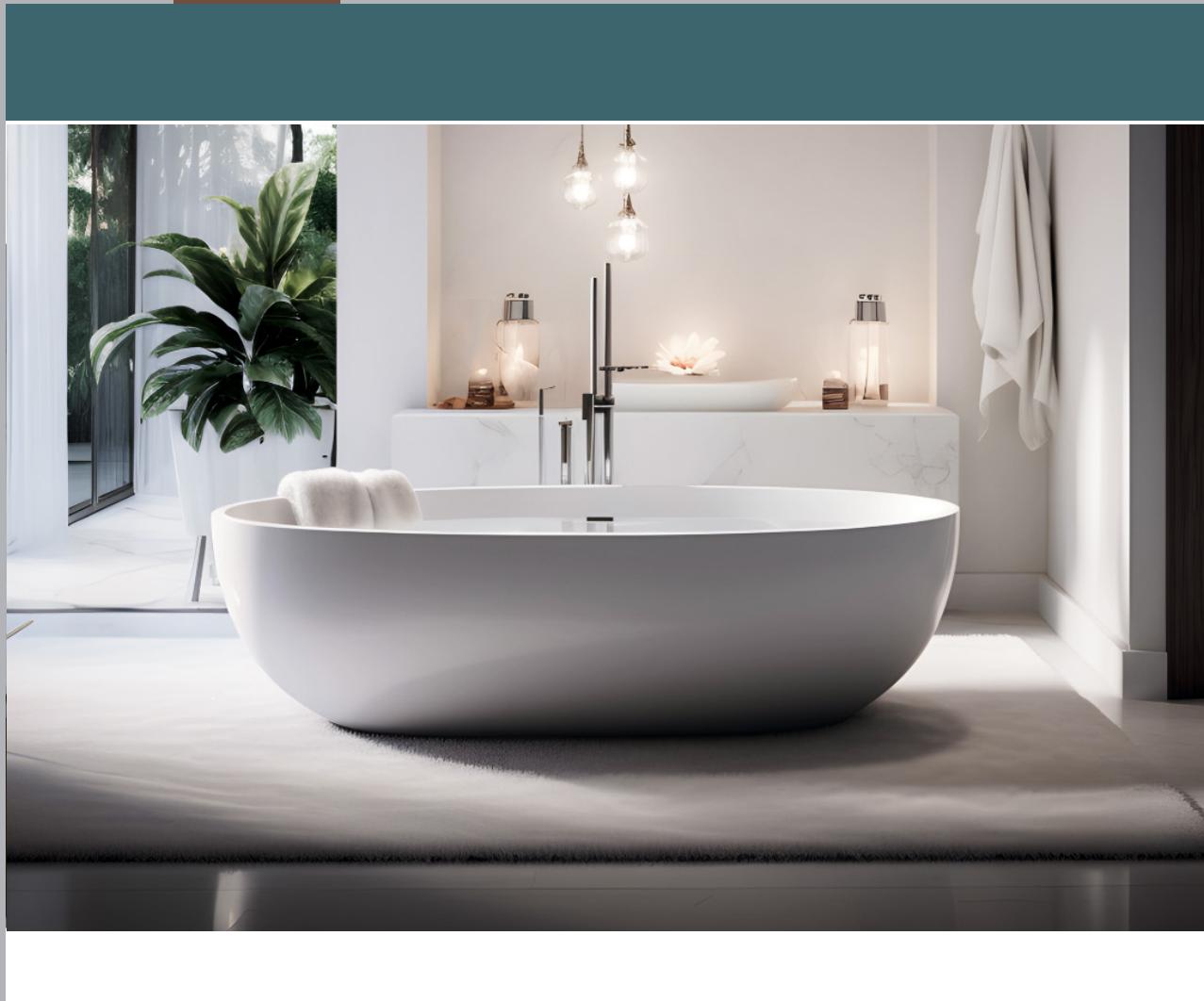




# CAPABILITY STATEMENT

Bathroom • Kitchen • Garden • Plumbing Solutions





# FOREWORD

In the ever-evolving world of plumbing, sanitaryware and gardenware, where innovation meet necessity, Chisel and Spout stands out not just for its quality products, but for its commitment to meet your needs.

I am committed to excellence and sustainability that drives me to not only meet the needs of our clients but to exceed expectations at every turn.

With more than 27 years of personal experience in the plumbing and sanitaryware sector, I have cultivated a culture of collaboration, creativity, and inclusivity throughout my career. This experience shapes the vision for Chisel & Spout, a company committed to remaining at the forefront of industry trends while staying true to its core values.

My focus on quality is matched only by my dedication to customer service, ensuring that every client interaction reflects my passion for this industry.

As you explore our range of plumbing and sanitaryware solutions, I invite you to witness how Chisel & Spout blends quality products with attentive service, helping shape spaces where functionality meets style.

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**Chantal Crampton**  
Managing Director

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# COMPANY PROFILE

## about us

At Chisel and Spout, we are dedicated to providing high-quality plumbing, sanitaryware and garden solutions, supported by the knowledge and experience of our team.

Chisel & Spout was born from a passion for quality, functionality, and design — and a deep understanding of what professionals and end users truly need. Our niche is simple yet powerful: we proudly supply both B2B and B2C markets, offering kitchen, bathroom, plumbing, and garden solutions that bring reliability and style to every project.

From Quantity Surveyors, Designers, Contractors, Developers, Facility Managers, and Architects to those in the hospitality industry — and even the end user at home — everyone can procure directly from Chisel & Spout. We're bridging the gap between trade professionals and retail consumers by making premium solutions more accessible, efficient, and beautifully functional.



Product range

+5000

Average Rand value of products supplied per project

+R5million

# DIFFERENTIATORS

## why choose us



With a wide range of premium quality products on offer, reliable supply chains and a keen focus on on-time delivery, you'd be hard pressed not to choose us.

Our commitment to offering a curated selection of high-grade products and fixtures extends to our comprehensive end-to-end service, that encompasses everything from initial consultation to supply. We take a holistic approach and understanding that successful projects require more than just the supply of quality products. This combination of quality, sustainability and exceptional service positions the company as a trusted partner.

### We provide:

- Customized solutions
- Innovative solutions
- End-to-end support
- Expert technical support
- Easy ordering and logistics
- After-sales assurance:
- Trusted partnerships with manufacturers, suppliers and contractors
- B2B and B2C solutions

■ **Bespoke Solutions**

■ **Targeted Expertise**



# CORE COMPETENCIES

## our services

### Collaboration

Collaboration as a service offering (CaaS) is a dynamic offering that empowers you by providing tailored partnership solutions to enhance your operational efficiency on a project. Through this service, we partner closely with you to understand your specific needs and objectives, crafting comprehensive strategic roadmap that align with your vision. Our team of experienced advisors brings in-depth technical expertise across our range of products to further enhance a collaborative environment.

Robust project management practices are at the heart of our approach, enabling us to leverage agile methodologies and continuous feedback.

### Procure & Coordinate

We specialize in sourcing high-quality products from trusted local and international suppliers. We manage the entire procurement process - from supplier evaluation and negotiation to quality control and logistics - ensuring timely delivery, cost efficiency and compliance with project specifications.

### Supply

Our supply operations are built to support projects of all scales, maintaining quality and continuity from order to site delivery.

**Niche Focus:** We specialize in a specific market segment often underserved by competitors, giving us the ability to provide targeted solutions and expert support. Our hands-on approach ensures a seamless process from concept to completion.

**Pricing:** We employ competitive pricing or value-based pricing strategies to position your offerings effectively in the market.

# CORE COMPETENCIES

## how we deliver on service



# PAST PROJECTS

## our portfolio



Although Chisel and Spout is a newly established company, our leadership draws on extensive personal experience from projects across the industry.

Throughout her career, Chantal Crampton has been involved — through collaboration with leading suppliers and retailers — in supplying products that were ultimately used in large-scale developments, including: - ASLA Construction – Citrusdal, Klawer, Moorreesburg, Sir Lowry's Village - Craft Homes – The Ridge, Waterfall Ridge, Sandton Gate, Matumi Valley, Sagewood, Willow Creek, and more - Balwin Properties – The Jade, The Sandown, The Cambridge, The William, Kikuyu, and others - Tri-Star Construction – Ferndale Place, Black Brick Hotel, Brooklyn House - GVK-Siya Zama Construction – One Thibault, CapeTown.

This portfolio highlights the depth of Chantal's personal industry experience and the caliber of projects she has been associated with. It reflects her ability to align with trusted suppliers and ensure that products meet the standards required for high-profile developments.



craft homes



GVK-SIYA ZAMA  
CONSTRUCTION



# CLIENT PORTFOLIO

## who we serve

Chisel and Spout serves a wide range of industries including and not limited to commercial sectors, residential, hospitality and healthcare facilities maintenance.

### Commercial

We offer durable, cost-effective products for use in offices, retail spaces, hospitality projects and other commercial developments

### Residential

We provide modern, reliable fittings and fixtures for comfort, style and long-term use.

### Healthcare Facilities

We offer specialized products that meet strict safety standards ensuring compliance and ease of maintenance in hospitals, clinics and care centers



# PRODUCT OFFERING

## our range



Plumbing



Garden Fittings



Drainage - Seaqual



DIY Hardware



Bathroom Taps



Kitchen Taps



Baths



Toilets



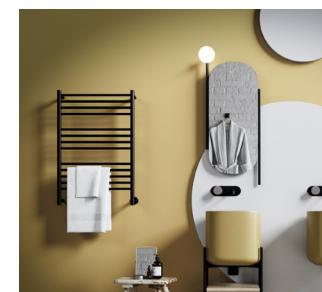
Basins



Shower & Bath Accessories



Bathroom Accessories



Jeeves Heated Towel Rails



Kitchen Sinks



Mobility Assist



Decor Tiles



Full Catalogue

# OUR REACH

## where we serve

Our countrywide distribution network ensures that our products reach every corner of the nation including Sub-Saharan Africa, efficiently and reliably. With strategically located warehouses and a dedicated logistics network, we guarantee timely delivery and consistent supply, making it easier for our customers to access what they need, when they need it.

### Distribution centres:

■ Gauteng

■ Western Cape





**CHANTAL CRAMPTON**  
Managing Director



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